

Mr. Zoran Kitanov

Director of Public Enterprise for State Roads of Macedonia

## Academic record

Bachelor of Laws — Major in Judiciary
Faculty of Law, University "Ss. Cyril and Methodius" Skopje

## Professional career

- 2017 to date: Acting Director/Director of the Public Enterprise for State Roads of Macedonia
- 2010-2017: Director of the Public Enterprise "Strumica Gas"- Strumica, Macedonia
- 2007-2010: "3-M" Trade and Services Company
- 1998-2007: "Macedonian Telecommunications" JSC
- 1998: "Elko ing Ltd." Manufacturing, Trade and Services Company

Zoran Kitanov was born in He graduated from the Faculty of Law "Iustinianus Primus" - Department of Jurisprudence Law at the University "St. Cyril and Methodius" in Skopje

After graduating from the Faculty of Law, Department of Jurisprudence Law, at the University "St. Cyril and Methodius "in Skopje, he started working in an international shipping company, where he successfully worked until 1997, performing the function of a manager of the company. Then he worked briefly in "Elko ING DOOEL", a company for production, trade and services, after which he continued his career in AD "Makedonski Telekom" as a manager for legal affairs. He performed this function until 2007. After that, he went to work for "3M" – trade and services company, where he stayed until 2010.

In 2011 he started to perform the function of director in the PE "Strumica-Gas" where he successfully implemented the project for gasification of Strumica. The whole process was very specific as at that time there was no gas pipeline to Strumica, and Kitanov managed to implement the project through the so-called CNG virtual pipeline, whereby Strumica became the first town in the country with systemic gasification. Over the next six years, he continued with the implementation of the Strumica gasification project, which resulted in 35,000 meters of gas pipeline network, decompression station with a capacity of 2500 m3/hour, over 30 metering and regulating stations, etc. During this period, the first gas connections to the households in the country were realized, and in the following period, to the business entities as well. Furthermore, the gasification of agricultural plots was initiated in order to stop using wood as a heating element of greenhouses, that would in turn prevent deforestation and lead to lower pollution of the environment. This project also laid the foundations for the start of the preparation for cogeneration plants in the following period.

Mr. Kitanov has won several social recognitions and awards, specifically for this project. He has also participated in many debates and congressional discussions where he shared his experiences related to the gasification process, and was a demonstrator at symposia organized by the embassies of the USA and EU.

As a result of the successful implementation of this project by Mr. Kitanov and his personal commitment, PE "Strumica-Gas" was the first institution from RNM that was accepted into the Energy Community based in Vienna and he himself participated in numerous symposia organized by the community.

He continued his successful career in the Public Enterprise for State Roads where he was appointed director of the company by the Management Board in 2017. As part of his work responsibilities, Kitanov organizes and manages the operation process, as well as the work of the company, whose main activity is to perform management, planning, construction, reconstruction, rehabilitation, maintenance and protection of state roads, as well as toll collection.

He is especially proud of the successful establishment of the new electronic toll collection system, which was introduced at the toll stations in the Republic of North Macedonia, during his term as a director of the Public Enterprise for State Roads. The electronic toll collection system was first implemented on Corridor 10, and additionally a loan agreement was signed for the implementation of an electronic toll collection system on Corridor 8. Within the Project for construction and installation of the electronic toll collection system on Corridor 10, the Public Enterprise for State Roads, marked the beginning of the operation of the Operational Centre for Toll Collection Petrovec as part of the project.

Furthermore, during his term, the Public Enterprise for State Roads was officially awarded the internationally recognized Certificate of Excellence in Public Procurement and Supply, by the representative of the Chartered Institute for Procurement and Supply from the UK, Mr. Will Beattie. With the acquired Certificate, the Public Enterprise for State Roads showed transparency in its operations and accountability in the public procurement procedures, for which it received an acknowledgement from the Centre for Civil Communications (published in January 2019) where the Public Enterprise for State Roads was ranked first in the list of companies according to transparency with the highest fulfilment of obligations.

At the same time, during his term as director of PESR, for the first time in the Republic of North Macedonia, in 2019 the First Macedonian Roads Congress was organized, as an important regional event in the field of road infrastructure. Mr. Kitanov had the honour to be the President of the Organizing Committee, while the event was organized under the patronage of the Prime Minister of the Republic of North Macedonia, Mr. Zoran Zaev. The purpose of this scientific congress was to bring together all road managers from all countries in the region and beyond, to exchange experiences and ideas regarding their operation.

What Mr. Kitanov is especially content about and what he always emphasizes is that during his operation, especially in 2019, the Public Enterprise for State Roads realized 85% of the investments, which points to the overall success of the operation of the company in 2019. Some of the completed projects include the construction of the Demir Kapija-Smokvica highway, as well as the construction of the Miladinovci-Sveti Nikole-Stip highway. Numerous rehabilitations of highways, motorways and regional roads were also completed. Construction of new, as well as repair of many existing bridges. Landslide remediation and many other projects; Introduction of new EU standards for the construction of road infrastructure.

As a result of his dedication and commitment to his work, he has been awarded numerous certificates of appreciation and plaques, including:

- Golden Plaque from the Road Association of the Republic of Macedonia, for exceptional contribution to the construction and commitment in the development of the road infrastructure in the Republic of Macedonia;
- Plaque for huge contribution and mutual cooperation in the field of road infrastructure, awarded by the Faculty of Civil Engineering, on the occasion of 70 years of existence;
- Plaque from ZIM-Skopje AD, on the occasion of 60 years of existence and excellent cooperation;
- Plaque from the Faculty of Electrical Engineering and Information Technology on the occasion of 60 years of existence, for good mutual cooperation;
- Plaque for successful cooperation and support of the development of the municipality of KiselaVoda, awarded by the municipality of Kisela Voda on the occasion of 64 years of existence:
- Plaque from the Automobile Federation of Macedonia, for support and development of automobile sports in the Republic of Macedonia, etc.
- Certificate of Appreciation from the Public Road Company ASFINAG-from Austria-Vienna, for his overall engagement and contribution to the creation of more efficient operation, improved business relationships and continuous achievement of excellent operating results;
- Certificate of Appreciation from the Faculty of Civil Engineering in Zagreb, Republic of Croatia for full engagement and contribution to the creation of successful operation;
- Certificate of Appreciation from the Association for Highways from the Republic of Slovenia, for full engagement and contribution to the creation of successful operation;
- Certificate of Appreciation for reconstruction of the regional roads Kumanovo-Sveti Nikole, Kumanovo Kriva Palanka, Kumanovo-Opae and Kumanovo-Nikushtak, awarded by the Municipality of Kumanovo, etc.